

All Documents to be loaded into Brokersumo

For Sales

- Signed IABS Form
- Buyer's Representation Agreement / Listing Agreement
- Executed & Receipted Contract Documents
 - o Include all addenda, amendments, exhibits, and appendices
 - MAKE SURE to get a signed earnest money receipt page
- Seller Disclosure Notice
- Filled Out Commission Disbursement Authorization Form (CDA)
 - o Filled out through Brokersumo
 - o CDA must be fille out for all Sales and Leases
 - CDA must be signed by broker to be paid directly at closing
 - Document to be signed by broker no sooner than a week before closing
- Final SIGNED settlement Statement

For Leases

- Signed IABS Form
- Residential Lease Listing Agreement (when listing)
- Approved Lease Application
- Lease Agreement
- Agreement Between Brokers For Residential Leases
- Lease Invoice
- Applicable W9 forms
 - o Will be needed when TA must pay someone else out from the commission
- Filled out CDA through BrokerSumo
- ***Apartments are a different animal, we can discuss how those work